

NOV 08 2021

Approved

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

SUBMITTED BY: Ralph McBroom

TODAY'S DATE: October 25, 2021

DEPARTMENT: Purchasing

SIGNATURE OF DEPARTMENT HEAD:

REQUESTED AGENDA DATE: November 8, 2021

SPECIFIC AGENDA WORDING: Consider and approve renewal of RFB 2020-207 Asphalt and Asphalt Emulsions with Rooker Asphalt, P2 Emulsions, Ergon Asphalt and Wright Asphalt at current pricing, and Crafc0 and Cleveland Asphalt at increased pricing. **This is the first renewal of three renewals with Johnson County.**

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

TIME: 5 min <small>(Anticipated number of minutes needed to discuss item)</small>	ACTION ITEM: X WORKSHOP CONSENT: EXECUTIVE:
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STAFF NOTICE:

COUNTY ATTORNEY:
AUDITOR:
PERSONNEL:
BUDGET COORDINATOR:

IT DEPARTMENT:
PURCHASING DEPARTMENT:
PUBLIC WORKS:
OTHER:

*****This Section to be completed by County Judge's Office*****

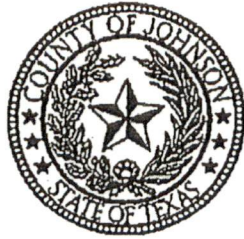
ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE _____

COURT MEMBER APPROVAL _____ Date _____

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Tannah Malott
Assistant Purchasing Agent
tmalott@johnsoncountytexas.org

1102 E. Kilpatrick, Suite B
Cleburne, Texas 76051
(817)556-6382
Fax(817) 556-6385

September 1, 2021

Rooker Asphalt
10945 Estate Lane Suite 100
Dallas, Texas 75238

RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Matt,

Our contract with Rooker Asphalt expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,

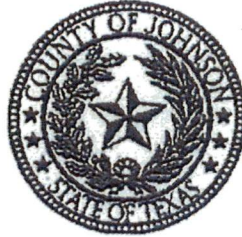

Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew: Matt Rooker Date: 9/10/21

No, I do not want to renew: _____ Date: _____

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



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September 1, 2021

P2 Emulsions
516 South McLennan Loop
Elm Mott, Texas 76640

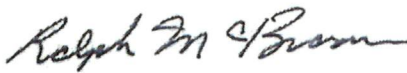
RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Mr. McGinnis,

Our contract with P2 Emulsions expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,



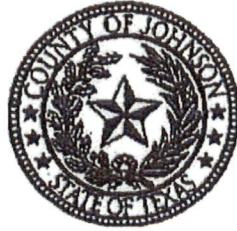
Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew:  Date: 9 SEPTEMBER 2021

No, I do not want to renew: _____ Date: _____

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Tannah Malott
Assistant Purchasing Agent
tmalott@johnsoncountytexas.org

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Fax(817) 556-6385

September 1, 2021

Ergon Asphalt & Emulsions Inc.
11612 FM 224 Bldg 1 Suite 250
Austin, Texas 78738

RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Mr. Stroud,

Our contract with Ergon Asphalt & Emulsions, Inc. expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,



Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew: David Stroud Date: SEPTEMBER 9, 2021
DAVID STROUD

No, I do not want to renew: _____ Date: _____

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Tannah Malott
Assistant Purchasing Agent
tmalott@johnsoncountytexas.org

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September 1, 2021

Wright Asphalt Productions
11961 Wickchester Lane Suite 101
Houston, Texas 77043

RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Ms. Hinton,

Our contract with Wright Asphalt Productions expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,



Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew: Susan Hinton Date: 10/25/21

No, I do not want to renew: _____ Date: _____

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Tannah Malott
Assistant Purchasing Agent
tmalott@johnsoncountytexas.org

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Cleburne, Texas 76051
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September 1, 2021

Crafco Inc.
6165 W Detroit Ave.
Chandler, AZ 85226

RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Mr. Kelly,

Our contract with Crafco Inc. expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,

Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew at the new contract price of \$0.5400  Date: 10.27.2021

Yes, I wish to renew: _____ Date: _____

No, I do not want to renew: _____ Date: _____



Ralph McBroom, CPM
Purchasing Agent
1102 E. Kilpatrick, Suite B
Cleburne, TX. 76051

RE: RFP 2020-207

Dear Mr. Broom,

This letter is intended to request & support a price increase for the hot pour joint sealant awarded to Crafco on RFP 2020-207.

The bullet points below address the cost increases to manufacture the "Polyflex Type-3 (#34521)" crack sealant, which Crafco has experienced since this bid was awarded in 2020.

- Diesel fuel costs and the "truck-to-load" ratio has increased our transportation costs significantly. This effects both the cost to transport raw goods to our manufacturing plants as well as transporting our finished sealants to our service centers and customer locations. These factors have more than doubled our transportation costs over the past year.
- Asphalt is a by-product of crude oil and is the base material in most of our sealants. Crude oil prices increased 76% over this last year.
- Other key sealant materials, like our polymers & fillers, have seen significant increases in costs as well.
- Cardboard boxes of sealant are trucked from our mfg. plant to our customers on wood pallets. Our cost of a wood pallet has risen 20% over this last year.
- Cardboard packaging has risen by more than 17% over this last year.

There are other cost increases derived from the COVID pandemic, but the bullet points listed above are the major contributing factors to our request for an increase to the unit price for this bid.

The awarded unit pricing is \$0.44/LB & valid thru 11/13/2021.

This increase request will change the unit price to \$0.54 starting 11/14/2021 & valid thru 4/13/2022.

Thank you for the opportunity to provide Johnson County with pavement maintenance products over the past years & hopefully this letter has explained the need to increase our pricing a bit in order to continue to serve Johnson County with the best pavement sealants in the industry!

We look forward to your response.

Regards,

Chase Smith
Territory Manager
Crafco, Inc.
469-520-4622
chase.smith@crafco.com

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Tannah Malott
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tmalott@johnsoncountytexas.org

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September 1, 2021

Cleveland Asphalt
PO Box 1449
Shepherd, Texas 77371

RE: RFB 2020-207 Asphalt and Asphalt Emulsions

Dear Mr. Moore,

Our contract with Cleveland Asphalt expires November 13, 2021. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court Approval. The new contract dates are November 13, 2021 to November 14, 2022.

Please sign below and return to me via email at tmalott@johnsoncountytexas.org.

Sincerely,

Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew: *Clayton Moore* Date: 9/29/2021

No, I do not want to renew: _____ Date: _____



June 28, 2021

To: Our Valued Asphalt Customers

Effective July 1, 2021 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$425 / ton	PG64-22	\$425 / ton	PG64-22	\$425 / ton	PG64-22	\$440 / ton
PG70-22S	\$525 / ton	PG70-22S	\$525 / ton	PG70-22S	\$525 / ton	PG76-22S	\$590 / ton
PG76-22S	\$575 / ton	PG76-22S	\$575 / ton	PG76-22S	\$575 / ton		
PG58-28	\$455 / ton	AC-5	\$480 / ton	PG58-28	\$455 / ton		
AC-15P	\$590 / ton	AC-10	\$455 / ton	AC-15P	\$590 / ton		
AC-20XP	\$590 / ton	EMFL	\$465 / ton	AC-20XP	\$590 / ton		
AC-0.6	\$505 / ton			AC-0.6	\$505 / ton		
AC-3	\$485 / ton			AC-10	\$455 / ton		
AC-5	\$480 / ton			RC-250	\$665 / ton		
AC-10	\$455 / ton			AC-5	\$480 / ton		
MC-30	\$750 / ton						
RC-250	\$690 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Brian Darnell (469-286-7128)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol
 Sr. Mgr. - Gulf Coast Asphalt Marketing
 225-603-3602 - Phone
 210-370-4455 - Fax
sidney.pujol@valero.com

CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply



July 6, 2020

To: Our Valued Asphalt Customers

Effective July 7, 2020 Valero Marketing and Supply Company will change the Daily Rack prices of conventional and polymer modified asphalt cement in Houston, Corpus Christi, and Brownsville. Below you will find updated pricing on individual materials that apply.

Corpus Christi Terminal		Corpus Christi Refinery		Houston		Brownsville	
PG64-22	\$350 / ton	PG64-22	\$350 / ton	PG64-22	\$350 / ton	PG64-22	\$360 / ton
PG70-22S	\$450 / ton	PG70-22S	\$450 / ton	PG70-22S	\$450 / ton	PG76-22S	\$510 / ton
PG76-22S	\$500 / ton	PG76-22S	\$500 / ton	PG76-22S	\$500 / ton		
PG58-28	\$380 / ton	AC-5	\$400 / ton	PG58-28	\$380 / ton		
AC-15P	\$515 / ton	AC-10	\$380 / ton	AC-15P	\$515 / ton		
AC-20XP	\$515 / ton	EMFL	\$385 / ton	AC-20XP	\$515 / ton		
AC-0.6	\$430 / ton			AC-0.6	\$430 / ton		
AC-3	\$405 / ton			AC-10	\$380 / ton		
AC-5	\$400 / ton			MC-30	\$675 / ton		
AC-10	\$380 / ton			RC-250	\$615 / ton		
MC-30	\$675 / ton			AC-5	\$400 / ton		
RC-250	\$615 / ton						

**The products listed are subject to availability and daily rack prices may change at any time. We appreciate your business as always, and if you have any questions, please feel free to contact the Valero Marketing Manager for your area.

Houston - Sidney Pujol (225-603-3602) or Kyle Walker (281-415-1126)

Corpus Christi / Brownsville – Johnie Goodman (361-442-3909) / Rick Rodgers (361-815-8982)

Thank You

Sidney Pujol
 Sr. Mgr. - Gulf Coast Asphalt Marketing
 225-603-3602 - Phone
 210-370-4455 - Fax
sidney.pujol@valero.com

CC: Michael Worth – VMSC Executive Director - Asphalt Marketing And Supply